

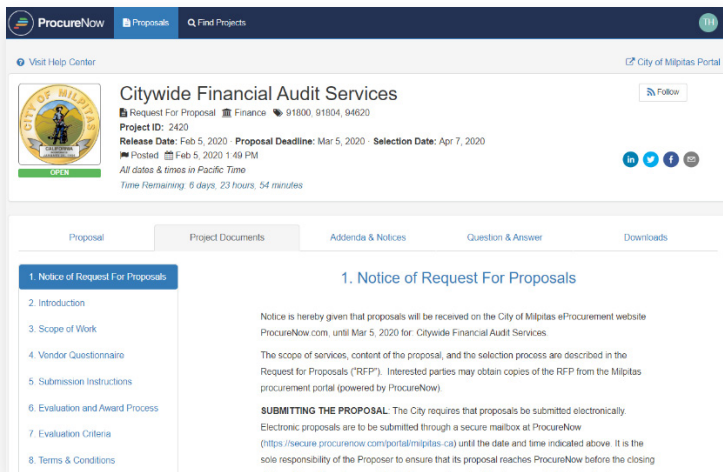
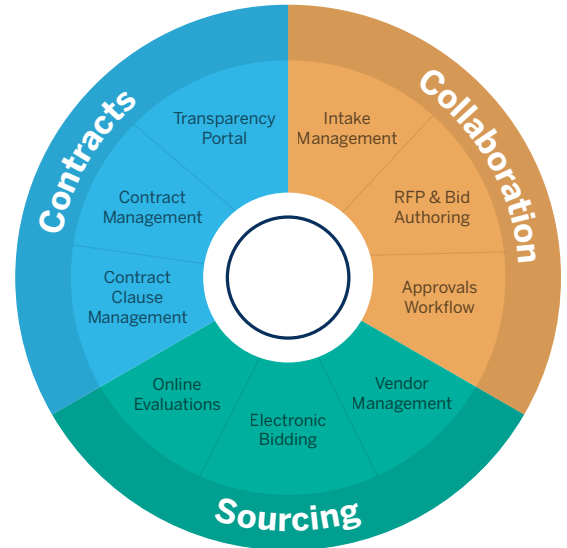
# Collaborative Procurement Automation for the Modern Government

Government purchasing is faced with growing workloads and fewer resources. Many turn to modernizing the tools for procurement, solicitations, and contracting to bring exceptional buyers, demanding customers, and qualified suppliers together.

Local businesses and citizens are connected to government in an unprecedented way using online tools, and your website tools are the main ways vendors and suppliers are connecting.

## Why OpenGov Procurement?

OpenGov Procurement is an intuitive modern e-Procurement solution that helps you gain more insight into making better purchasing decisions, improving the efficiency and quality of the procurement process, and realizing cost savings that positively affect everyone!



*Agencies who are pioneering procurement in the Digital Age with OpenGov Procurement are setting a new standard by providing new, exciting services to their customers, improving vendor experiences, and saving time and money.*

## A New Era in e-Procurement – Solicitation & Contract Development

e-Procurement now includes solicitation and contract development and workflow automation, so you don't get stuck formatting RFPs, bids, and contracts in a word processor – and it eliminates redundant data entry!

## Main Features

- Easy-to-Use Internal Request Processing & Workflow
- Intuitive, Comprehensive RFP & Bid Writing Tools Leveraging Your Language & Your Rules
- Scope Development That Promotes Collaboration & Consensus
- Approvals, Workflow, & History to Maximize Insight & Performance
- Self-Service Vendor Database with Automated Bid Notifications
- Compliant & Transparent Vendor Engagement for Q/A, Addenda, & Deadlines
- Survey-like Guided Electronic RFx & Bid Responses for Vendors
- Evaluation Committee Management with Bid Tabulations & Side-By-Side Scoring
- Contract Development and Management Incorporated into Purchasing and Solicitation to Support Compliance
- User Experience Requires Little to no Training

## Ensure Fairness and Compliance for Bidders

Consistent, well organized RFPs and bids using the most up to date language every single time means you never have to worry if a department goes “rogue”. We make using your language intuitive, so they are happy to follow your guidelines and instructions built within each template!

## Not all “E-Bidding” is the Same

Uploading massive PDFs for both the solicitation and vendor response equals confusion on both sides. Large PDFs are hard to read, and it usually ends up in printing. With OpenGov Procurement interactive solicitations and guided vendor experiences, paperless also means easier and more interactive. **Solicitations, Vendor Responses, Evaluations, and Contracts – are all paperless with OpenGov Procurement!**

## Train as you go + Real Time Chat Support

With OpenGov Procurement, our platform guides both staff and vendors with effective instructions that guide while you work. Users are up and running in minutes! Both staff and vendors also have access to our in-application real-time support that’s connected to our exceptional and dedicated team. This means more responsive bids every time!

## Transparent and Collaborative

Now, you and your procurement team have insight and easy access to every procurement being considered... and real time collaboration tools that let you build and communicate with your internal project teams to keep everyone in the loop at all times!

## Full Featured at a Fair Price

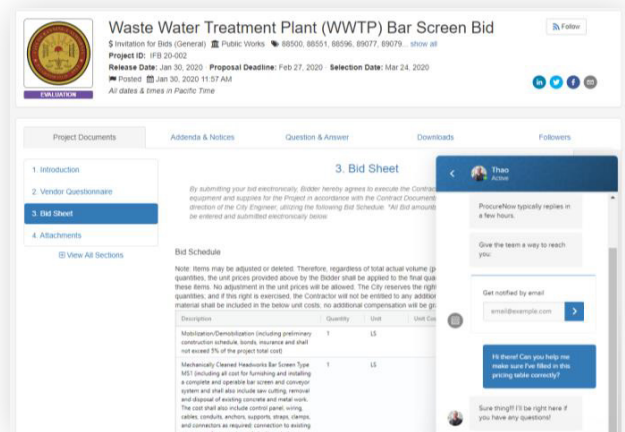
With OpenGov Procurement you’re getting the most comprehensive Government e- Procurement Platform on the market for an affordable monthly price. Since we also solve some of your biggest time wasters, the ROI is significant and immediate. This is THE big WIN-WIN you’ve been looking for.

**“We love it! The system is simple to use as it takes our buyers step by step through the process each time.”**

**Krystyna Owen**  
CPPB, CPPO, NIGP-CPP  
Purchasing Agent  
City of Norfolk

**“Our entire procurement process, from purchase request to contract management, is easily managed and in one place! Vendors are intuitively guided through every bid response.”**

**Chris Schroeder**  
Purchasing Agent  
The City Of Milpitas California



**“As I look at this timeline, I am amazed at what OpenGov Procurement has done for us. I have never had an implementation go as well as this has in such a short time. I have done this for years and I have to tell you that it’s hard to impress me with customer service. OpenGov Procurement is the epitome of customer service.”**

**Michelle Hamilton**  
Director Of Purchasing  
Mesa Public Schools, AZ